

Danny Crichton

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Education

Stanford University

September 2007 - June 2011, Stanford, CA

- Bachelor of Science in Mathematical and Computational Science with Honors
- Firestone Award for Undergraduate Research (awarded to top 40 theses in the undergraduate class)
- Phi Beta Kappa (awarded to top 10% of graduating seniors for academic achievement)
- GPA: 3.88 / 4.0, Major GPA: 3.86 / 4.0; GRE: 800Q, 730V, 6.0AW
- Honors in Science, Technology and Society and Minor in Human Biology

Experience

General Catalyst Partners

Associate Venture Capitalist, August 2012 – December 2013, Palo Alto, CA

- Developed and programmed graph-based innovation ecosystem intelligence tool, which was spun into its own start-up
- Incubated two start-ups in the mobile communications and customer analytics/acquisition space
- Led strategic marketing efforts for the firm, including brand positioning, communications strategy, and hiring of talent
- Analyzed competitive landscape, financial models, and exit projections for Altiscale, ParElastic, RStudio, and Cozy.co

Korea Advanced Institute for Science and Technology

Fulbright Fellow and Visiting Researcher, August 2011 – June 2012, Daejeon, South Korea

- Analyzed Korea's entrepreneurial ecosystem and start-up policy environment in Department of State-sponsored fellowship
- Conducted anthropological interviews with students and founders and developed statistical regressions of venture data
- Presented research in several academic forums and on Korean radio

Google

Associate Product Manager Intern, June 2011 – August 2011, Mountain View, CA

- Developed product strategy for Google+ Search in multidisciplinary team during initial Google+ launch
- Conceived user experience for Google+ search bar and search results page
- Designed benchmarks and data analytics to evaluate quality of search results and identify product priorities

Central Intelligence Agency

Analyst Intern, June 2009 – August 2009, Langley, VA

- Analyzed arms control and non-proliferation issues and circulated research papers disseminating results

Stanford Internet Solutions

Software Engineer, June 2008 – April 2009, Stanford, CA

- Engineered core tagging module to create metadata for biotech start-up, CollabRx
- Designed user experience for three Stanford websites hired under contract
- Worked directly with all clients in product and brand strategy

Dynamism Studios

Founder / Manager, June 2007 – August 2008, Eden Prairie, MN

- Founded company to facilitate web development and media consulting business
- Developed solutions for 4 clients that included online branding and matching software to needs

Et Cetera

- Developed patent at Google: "Stereoscopic camera with haptic feedback for object and location detection"
- Programming languages: Python, JavaScript, CSS3, R, PHP, Java, as well as basics of Objective-C and Go
- Working knowledge of Korean and French and beginning knowledge of Mandarin Chinese